

## Annex C – Scoring matrix

Criteria	Weighting	Supplier A			Supplier B			Supplier C			Supplier D			Supplier E		
		Marks Available	Marks Scored	Weighted Score	Marks Available	Marks Scored	Weighted Score	Marks Available	Marks Scored	Weighted Score	Marks Available	Marks Scored	Weighted Score	Marks Available	Marks Scored	Weighted Score
Requirement 1 - Vision, service, business community engagement and events	15%	5	4	12	5	1	3	5	4	12	5	4	12	5	2	6
Requirement 2 - Experience, references, CVs, and Case studies	10%	5	3	6	5	3	6	5	3	6	5	3	6	5	3	6
Requirement 3 - Building maintenance plan	10%	5	3	6	5	2	4	5	2	4	5	2	4	5	2	4
Requirement 4 - Business plan	25%	5	3	15	5	1	5	5	1	5	5	4	20	5	1	5
Requirement 5 - Level of Capital investment in the first 12 months (Council or Company investment)	15%	5	3	9	5	2	6	5	3	9	5	3	9	5	1	3
Requirement 6 - Profit Share	15%	5	4	12	5	2	6	5	2	6	5	3	9	5	1	3
Interview	10%	5	2	4	5	-	-	5	2	4	5	3	6	5	-	-
<b>Quality Score</b>	<b>35%</b>			<b>24</b>			<b>13</b>			<b>22</b>			<b>22</b>			<b>16</b>
<b>Financial Score</b>	<b>55%</b>			<b>36</b>			<b>17</b>			<b>20</b>			<b>38</b>			<b>11</b>
<b>Interview</b>	<b>10%</b>			<b>4</b>			<b>-</b>			<b>4</b>			<b>6</b>			<b>-</b>
<b>Overall</b>				<b>64</b>			<b>30</b>			<b>46</b>			<b>66</b>			<b>27</b>